

Ohio Ranks #2 in Midwest for Medical Device Establishments

Cleveland, OH, March 10, 2008 - Ohio has become a leader in medical device establishments, according to an analysis of FDA registration records. 625 companies in Ohio have registered with the FDA for medical devices. Registered medical device companies include both manufacturers and distributors. Ohio ranks #2 in the Midwest and the number of establishments in Ohio also exceeds that of states such as Georgia and North Carolina.

"The existing manufacturing base provides a strong foundation for Ohio's growing bioscience economy," said Baiju R. Shah, President & CEO of BioEnterprise. "Ohio manufacturers have recognized the economic opportunities in the biosciences and are leveraging their specialized skills in materials and electronics to participate in this growing sector. From an industry-building perspective, our medical device firms are advantaged by having a vibrant, local supplier base."

Historically, manufacturing in Ohio was focused on automotive and industrial end markets. Many of the State's manufacturers are redirecting themselves to new, high-growth and profitable markets including the biosciences. The skills, equipment and expertise needed to manufacture precision industrial components and assemblies are similar to those needed for medical devices.

Examples of traditional manufacturing companies transitioning to medical manufacturing include:

- Superior Products, Cleveland
Manufactures a complete line of compressed gas fittings, assemblies, and manifold systems for the welding, medical, and specialty gas markets.
- Prince & Izant, Cleveland
Leading metal joining manufacturer; through its NuTec subsidiary, supplies high purity products to the medical, aerospace, and electronics industries.
- Plastic Moldings Company, Cincinnati
Manufacturer and exporter of processed plastics; added clean room facilities and a new business unit to manufacture medical devices.
- Caraustar Custom Packaging Group, Bucyrus
Provides pharmaceutical and healthcare, candy, confectionery, specialty dry foods, frozen foods, sporting goods, pet foods and household/hardware markets with high quality custom packaging products and services.
- American Thermal Instruments, Dayton
Manufacturers a wide variety of accurate, low cost, easy to use temperature monitoring products for pharmaceutical, medical device, industrial packaging, and electronics applications.
- Norwood Tool Co., Dayton
Founded over 80 years ago; has developed into a highly diverse service provider to various markets, including medical devices.

"The State's investments in growing the bioscience sector are paying off across Ohio," said Shah. According to a recent BioOhio study, the bioscience sector now accounts for 17.6% of the State's economic output (\$146 billion). "The State should continue to encourage other traditional companies to participate in this growth sector."

**Table: Number of FDA Registered Medical Device Establishments
in Midwest States**

State	# of establishments
Illinois	966
Ohio	625
Minnesota	577
Michigan	448
Indiana	359
Wisconsin	350
Missouri	310
Kansas	145
Kentucky	103
Iowa	83

About BioEnterprise

BioEnterprise is a business formation, recruitment, and acceleration effort designed to support the growth of bioscience companies. Located in Cleveland, BioEnterprise provides management counsel and support services to health care companies. BioEnterprise's partners are Case Western Reserve University, Cleveland Clinic, University Hospitals, and Summa Health System. Additional technology partners include the NASA Glenn Research Center, Cleveland State University, NorTech, and BioOhio.

The BioEnterprise Initiative comprises the collaborative activities of BioEnterprise Corporation, the Case Western Reserve University Technology Transfer Office, Cleveland Clinic Innovations, and Summa Enterprise Group. The combined efforts of these groups has created, recruited, and accelerated more than 70 companies in five years.

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