

BAIJU R. SHAH President and CEO

Baiju R. Shah is President and CEO and also a Founder of BioEnterprise. BioEnterprise--a partnership of Case Western Reserve University, Cleveland Clinic, Summa Health System, University Hospitals, and the BioInnovation Institute in Akron--is a business formation, recruitment and acceleration initiative to support the growth of bioscience companies. Since starting seven years ago, the BioEnterprise Initiative has helped create, recruit, and accelerate more than 90 bioscience companies that have collectively attracted over \$975 million in new funding, primarily from venture capital and private equity sources.

BioEnterprise provides management advice, business development, and access to capital to medical device, biopharmaceutical, and health care services ventures in the Cleveland area. In addition, BioEnterprise works with a range of partners to catalyze the development of the region's entrepreneurial system: new investment funds, entrepreneurial resources and training, investment conferences, talent development, and supportive policy.

The initiative's success has drawn significant attention and interest from regions around the U.S. that are seeking to grow their bioscience clusters. BioEnterprise is also becoming a recognized source on overall trends in health care venture investing and Midwest venture capital activity. Shah is frequently quoted in national and regional business media, and is often a featured speaker on these topics.

Prior to BioEnterprise, Shah was with McKinsey & Company, where he played a leading role in the Growth and Business Building practice and helped develop two new service lines: developing corporate new venture units and monetizing intellectual property.

In the community, Shah serves on the Governor's Biomedical, Strategic Development, and Workforce Policy Advisory Boards, and the Boards of the Great Lakes Science Center, The Saint Luke's Foundation, Cleveland International Welcome Center, and Sustainable Cleveland 2019. He is also the Founder of TiE-Ohio and Summer on the Cuyahoga

He has been named an Ernst & Young Entrepreneur of the Year and has been recognized as one of Cleveland's most powerful and influential leaders by several publications. Shah, a Cleveland native, received a J.D. from Harvard Law School and his B.A. from Yale University.

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